

Hannah (Trachtman) Luk-Zilberman

HaBanai 24, Apt. 9
Jerusalem, 9626444

hannah.lukzilberman@mail.huji.ac.il
+972-54-341-6548

Academic Employment

Lecturer (tenure-track), Hebrew University of Jerusalem, Dept. of Economics

July 2020 -

Education

Ph.D., Economics (with distinction), Yale University, 2020

B.A., Economics (with high honors), Harvard University, 2010

Research Fields: Behavioral Economics, Development Economics, Applied Microeconomics

Published Research

“Avoiding the Ask: A Field Experiment on Altruism, Empathy, and Charitable Giving” with James Andreoni and Justin M. Rao, *Journal of Political Economy*, 2017.

“Fair Weather Avoidance: Unpacking the Costs and Benefits of ‘Avoiding the Ask’” with James Andreoni, Justin Rao, Andrew Steinkruger, Mackenzie Wood, Adam Wooster, and James J. Murphy, *Journal of the Economic Science Association*, 2015.

Working Papers

“Does promoting one behavior distract from others? Evidence from a field experiment”

“Unpacking a Multi-faceted Program for the Very Poor in Northern Ghana” [*Randomized Controlled Trial in Northern Ghana; joint with Abhijit Banerjee, Dean Karlan, Chris Udry*]

“Does Poverty Change Labor Supply? Evidence from Multiple Income Effects and 115,579 Bags” [*Randomized Controlled Trial in Northern Ghana; joint with Abhijit Banerjee, Dean Karlan, Chris Udry*]

Conferences and Invited Presentations

2019 Institute for Fiscal Studies, London

2018 Northwestern University

2017 Hebrew University

Research Grants and Fellowships

2018 National Science Foundation Doctoral Dissertation Improvement Grant, \$24,994

2017 Russell Sage Foundation Small Grant in Behavioral Economics, \$7,500

2014 National Science Foundation Graduate Research Fellow, 2014-2018

Previous Employment

Economist, Lightricks, Jerusalem, Israel (Aug. to Dec. 2019)

Senior Project Associate, Innovations for Poverty Action, Peru and Ghana (Jun. 2010 to Mar. 2013)

Referee Service

American Economic Review, Economics Letters, Journal of Development Economics, Journal of Public Economics, Games and Economic Behavior, Journal of Economic Behavior and Organization, Organizational Behavior and Human Decision Processes