

Hannah (Trachtman) Luk-Zilberman

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Academic Employment

Lecturer (tenure-track), Hebrew University of Jerusalem, Dept. of Economics

July 2020 -

Education

Ph.D., Economics (with distinction), Yale University, 2020

B.A., Economics (with high honors), Harvard University, 2010

Research Fields: Behavioral Economics, Development Economics, Applied Microeconomics

Published Research

“Avoiding the Ask: A Field Experiment on Altruism, Empathy, and Charitable Giving” with James Andreoni and Justin M. Rao, *Journal of Political Economy*, 2017. [JIFTP Index: 97.88]

“Fair Weather Avoidance: Unpacking the Costs and Benefits of ‘Avoiding the Ask’” with James Andreoni, Justin Rao, Andrew Steinkruger, Mackenzie Wood, Adam Wooster, and James J. Murphy, *Journal of the Economic Science Association*, 2015.

Working Papers

“Does promoting one behavior distract from others? Evidence from a field experiment” (*submitted*)

“Unpacking a Multi-faceted Program for the Very Poor in Northern Ghana” (*with Abhijit Banerjee, Dean Karlan, Chris Udry, submitted*)

“Does Poverty Change Labor Supply? Evidence from Multiple Income Effects and 115,579 Bags” (*with Abhijit Banerjee, Dean Karlan, Chris Udry, submitted*)

Conferences and Invited Presentations

2021 Colter Conference on Behavioral Economics
2021 North American Summer Meeting of the Econometric Society
2019 Institute for Fiscal Studies, London
2018 Northwestern University
2017 Hebrew University of Jerusalem

Research Grants and Fellowships

2021 Research Grant, The Maurice Falk Institute for Economic Research in Israel
2021 Binational Science Foundation Research Grant
2021 Alon Fellowship for the Social Sciences
2018 National Science Foundation Doctoral Dissertation Improvement Grant
2017 Russell Sage Foundation Small Grant in Behavioral Economics
2014 National Science Foundation Graduate Research Fellow

Teaching Experience

2021 Applied Econometrics
2020 Behavioral Economics

Previous Employment

Economist, Lightricks, Jerusalem, Israel (Aug. to Dec. 2019)

Senior Project Associate, Innovations for Poverty Action, Peru and Ghana (Jun. 2010 to Mar. 2013)

Referee Service

American Economic Review, AER Insights, Economic Journal, Economics Letters, Journal of Development Economics, Journal of Public Economics, Games and Economic Behavior, Journal of Economic Behavior and Organization, Organizational Behavior and Human Decision Processes